

# Advanced Markets

Individual and Business Solutions Made Simple



**Andrew Rinn** JD, CFP®, CLU, ChFC  
 AVP, Advanced Sales Strategy

Andrew combines his legal background with extensive life insurance industry experience to provide compelling options for individuals, business owners and high-net-worth clients. His leadership shines through involvement and service on national boards, authorship in industry publications and frequent speaking on advanced markets topics. He leads a team with over 115 years of combined experience in the life insurance and advanced markets industry you can tap into to help grow your own business. Rely on our team to simplify complex concepts and help add advanced market sales to your practice!

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## Contact the Advanced Markets team for:

- Advanced case design consultation to help win that big case
- Integrated solutions for your client's multifaceted life — personal and business
- Access to comprehensive materials to help support your sales process



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## Put us to work and set yourself apart from your peers!

Call, email, or set up a meeting with our team of advanced markets professionals. For case design, please connect with Dianna Holm or Matt Erpelding.



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## Additional resources

Advanced Underwriting Consultants can answer your questions on tax and estate planning scenarios and provide sample documents at no cost to you.

**Phone:** 888-899-9190 or 615-224-1291  
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