Life

North American Company for Life and Health Insurance®

NORTH AMERICAN®
A Sammons Financial Company

Advanced Markets

Individual and Business Solutions Made Simple

Andrew Rinn JD, CFP®, CLU, ChFC

AVP, Advanced Sales Strategy

Andrew combines his legal background with extensive life insurance industry experience to provide compelling options for individuals, business owners and high-net-worth clients.

His leadership shines through involvement and service on national boards, authorship in industry publications and frequent speaking on advanced markets topics.

He leads a team bringing decades of collective knowledge and experience in the life insurance and advanced markets industry that you can tap into to help grow your own business. Look to our team to simplify complex concepts and help add advanced market sales to your practice!

arinn@sfgmembers.com
515-991-6270
calendly.com/arinn-sfgmembers

Contact the Advanced Markets team for:

- Advanced case design consultation to help win that big case
- Integrated solutions for your client's multifaceted life — personal and business
- Access to comprehensive materials to help support your sales process

advcasedesign@sfgmembers.com

Scan to explore our Advanced Markets page

ADVANCED MARKETS

Put us to work and set yourself apart from your peers!

Call, email, or set up a meeting with our team of advanced markets professionals. For case design, please connect with Dianna Holm or Matt Erpelding.

Polina Engel JD, CLU
Director, Advanced Markets Life
PEngel@sfgmembers.com
515-221-4873
calendly.com/pengel-sfgmembers

Matt Erpelding CLU, ChFC
Advanced Markets Case Design Consultant
MErpelding@sfgmembers.com
260-704-1552
calendly.com/merpelding-sfgmembers

Dianna Holm
Advanced Markets Case Design Consultant
DHolm@sfgmembers.com
701-433-6022
calendly.com/diannaholm

Additional resources

Advanced Underwriting Consultants can answer your questions on tax and estate planning scenarios and provide sample documents at no cost to you.

Phone: 888-899-9190 or 615-224-1291
Email: NorthAmerican@AdvancedUnderwriting.com

Learn more