

Life



North American Company for Life and Health Insurance®

# Riders guide

Riders available for our Smart Builder® IUL 3 indexed universal life insurance product



# Riders guide

Unfortunate events can alter your clients' financial future. There is a way, though, to help protect their plans.

As you know, life insurance provides a death benefit to help with the financial protection of loved ones upon death.

But life insurance offers many other benefits. This guide helps explain the riders available on the Smart Builder® IUL 3 product for an additional charge, which your clients may be able to utilize while they are alive.

	Smart Builder® IUL 3
Accidental Death Benefit Rider	✓
Children's Term Life Insurance Rider	✓
Flexible Benefit Rider	✓
Guaranteed Insurability Rider	✓
Waiver of Monthly Deductions Rider	✓
Waiver of Surrender Charge Option Rider	✓

	<b>Accidental Death Benefit Rider</b>	<b>Children's Term Life Insurance Rider</b>
<b>Product availability</b>	Smart Builder IUL 3	Smart Builder IUL 3
<b>Rate class availability</b>	Table D or better. Available at issue only.	No rating restrictions on primary insured. Child must be standard rating class.
<b>Description</b>	Provides additional death benefit for the insured if death was a direct result of accidental bodily injury, independent of disease or bodily or mental illness or any other cause, and occurs within 180 days from the date of the injury and the injury occurs while the policy and this rider were in effect.	Provides level term insurance on the life of each child the insured has. If proof of death is received while the rider is in effect, the specified death benefit will be paid out to the beneficiary. The death must occur while the child is at least 15 days old and before the policy anniversary following the child's 25th birthday.
<b>Issue ages</b>	18 to 60 years	Primary insured 18 to 55 years; child ages 15 days up to 18 years (age last birthday)
<b>Maturity or expiration</b>	Expires on the policy anniversary following the insured's 70th birthday or on the expiry date of the policy, if earlier.	Policy anniversary following child's 25th birthday or insured's age 65.
<b>Minimum amount</b>	\$1,000	\$5,000
<b>Maximum amount</b>	Lesser of twice the face amount of the policy or \$250,000	\$25,000
<b>Rider details</b>	<ul style="list-style-type: none"> <li>• No benefit increases or decreases allowed</li> <li>• Available on all death benefit options</li> <li>• If the insured has a table rating or any flat rate extra, an Accidental Death Benefit Rider multiplier will be applied to the cost of the rider.</li> </ul> <p>Specific exclusions apply. Refer to rider form for complete details.</p>	<ul style="list-style-type: none"> <li>• Can be added or deleted at any time (subject to insurability)</li> <li>• The child, named in the application for insurance, was born to, adopted by, or is a stepchild of the insured</li> <li>• The child is less than 19 years old on the rider effective date</li> <li>• No increases are allowed after issue of the base policy</li> </ul> <p>Conversion to permanent policy:</p> <ul style="list-style-type: none"> <li>• The policy anniversary following the insured child's 25th birthday; or</li> <li>• The policy anniversary when the insured's policy age is 65; or</li> <li>• On or after the later of the fifth policy anniversary and the insured child's 18th birthday</li> <li>• Minimum conversion amount per child is \$25,000 and maximum is \$50,000.</li> </ul> <p>Any additional child that was not born to, adopted by, or is a stepchild of the insured on the rider effective date is considered an insured child if such child meets any of the following requirements:</p> <ol style="list-style-type: none"> <li>1. The child is born to the insured after the rider effective date OR</li> <li>2. The child is adopted by the insured after the rider effective date and the child is less than 19 years old at the time of the adoption OR</li> <li>3. The child becomes a stepchild of the insured after the rider effective date and the child is less than 19 years old at the time of the insured's marriage. (For purposes of this rider, marriage includes civil unions, domestic partnerships, or any other arrangement recognized by the insured's state of residence as a legal union. A stepchild is a child born to or adopted by the insured's spouse before the insured's marriage, whom the insured has not legally adopted.)</li> </ol>

	Flexible Benefit Rider	Guaranteed Insurability Rider																					
<b>Product availability</b>	Smart Builder IUL 3	Smart Builder IUL 3																					
<b>Rate class availability</b>	Table D or better. Available at issue only.	Standard or better. No substandard ratings or flat extras. Available at issue only.																					
<b>Description</b>	The FBR provides a disability benefit while current costs of insurance and expense charges are being waived, but not beyond age 65. It is available only on the primary insured and when Waiver of Monthly Deductions Rider is included. It is designed to be used to complete a savings program in the event of disability.	Provides the option to increase death benefit coverage by a specified amount without evidence of insurability on the policy anniversaries nearest the insured's specific ages identified as outlined by the rider.  Available with all death benefit options.																					
<b>Issue ages</b>	18 to 59 years	18 to 35 years																					
<b>Maturity or expiration</b>	The rider terminates on the earliest of the anniversary following the insured's 65th birthday, or the date the policy is terminated.	Expiry age of the rider is 40.																					
<b>Minimum amount</b>	\$10 per month	\$5,000																					
<b>Maximum amount</b>	\$500 per month or the Guideline Level Annual Premium (under Option 1) divided by 12, whichever is less.	\$25,000																					
<b>Rider details</b>	<p>While this Rider is in effect and subject to the terms and conditions described in this Rider, the monthly benefit will be deposited into the Policy Account Value for each complete month the Insured is Totally Disabled.</p> <p>The period of time during which we deposit the monthly benefit is determined as follows:</p> <ol style="list-style-type: none"> <li>1. If total disability begins before age 60, we will deposit the monthly benefit for each policy month. If total disability extends to age 65, we will deposit the monthly benefit regardless of disability status.</li> <li>2. If total disability begins on or after age 60, we will deposit the monthly benefit up to age 65.</li> </ol> <p>In order to receive the benefit, notice of claim must be received at our Administrative Office not more than one year after the beginning of Total Disability. Proof of claim must be received at our Administrative Office within 3 months. We will then retroactively deposit monthly benefits into the Policy Account Value for the period of time the Insured was Totally Disabled following the date the Insured's Total Disability began.</p>	<p>Regular increase option dates on the policy anniversary nearest:</p> <table> <tr> <th>Issue age years</th><th>Options available</th><th>Regular option ages</th></tr> <tr> <td>18 - 21</td><td>7</td><td>22, 25, 28, 31, 34, 37, 40</td></tr> <tr> <td>22 - 24</td><td>6</td><td>25, 28, 31, 34, 37, 40</td></tr> <tr> <td>25 - 27</td><td>5</td><td>28, 31, 34, 37, 40</td></tr> <tr> <td>28 - 30</td><td>4</td><td>31, 34, 37, 40</td></tr> <tr> <td>31 - 33</td><td>3</td><td>34, 37, 40</td></tr> <tr> <td>34 - 35</td><td>2</td><td>37 &amp; 40</td></tr> </table> <p>To exercise an option, the insured must send a written request within 90 days prior to the regular option date or within 90 days following an alternate option date. If the insured exercises an option, it is subject to the following:</p> <ol style="list-style-type: none"> <li>1. Proof of right to exercise an alternate option date.</li> <li>2. The effective date of the increase amount will be the option date on which the insurance is requested. The monthly deduction for an increase amount will begin on the effective date.</li> <li>3. An option not used on its option date will expire. This expiration will not affect later option dates.</li> <li>4. If the policy to which this rider is attached includes a Waiver of Monthly Deductions Rider, the additional insurance may include such rider, if the insured requests it and if the insured is not totally or permanently disabled when applying for the additional insurance. When not included on this policy, we must consent to a Waiver of Monthly Deductions Rider.</li> </ol> <p>If an alternate date would occur after the 28th calendar day of a month, the alternate option date will be the monthly anniversary next following our receipt of your written request.</p>	Issue age years	Options available	Regular option ages	18 - 21	7	22, 25, 28, 31, 34, 37, 40	22 - 24	6	25, 28, 31, 34, 37, 40	25 - 27	5	28, 31, 34, 37, 40	28 - 30	4	31, 34, 37, 40	31 - 33	3	34, 37, 40	34 - 35	2	37 & 40
Issue age years	Options available	Regular option ages																					
18 - 21	7	22, 25, 28, 31, 34, 37, 40																					
22 - 24	6	25, 28, 31, 34, 37, 40																					
25 - 27	5	28, 31, 34, 37, 40																					
28 - 30	4	31, 34, 37, 40																					
31 - 33	3	34, 37, 40																					
34 - 35	2	37 & 40																					

	<b>Waiver of Monthly Deductions* Rider</b>	<b>Waiver of Surrender Charge Option Rider</b>
<b>Product availability</b>	Smart Builder IUL 3	Smart Builder IUL 3
<b>Rate class availability</b>	Table D or better. Available at issue only.	All rate classes. Available at issue only.
<b>Description</b>	<p>We waive the monthly deduction while the Insured is totally disabled and according to the following:</p> <ol style="list-style-type: none"> <li>1. If total disability begins before age 60, we will waive the monthly deduction for each policy month. If total disability extends to age 65, we will waive all further monthly deductions regardless of disability status.</li> <li>2. If total disability begins on or after age 60, we will waive the monthly deduction up to age 65.</li> </ol>	Election of this option removes all surrender charges that are normally applied on surrenders and partial withdrawals.
<b>Issue ages</b>	18 to 59 years	18 to 79 years
<b>Maturity or expiration</b>	The rider terminates on the earliest of the anniversary following the insured's 65th birthday, or the date the policy is terminated.	N/A
<b>Minimum amount</b>	N/A	\$100,000
<b>Maximum amount</b>	\$5,000,000	N/A
<b>Rider details</b>	<p>Immediate written notice must be given to North American once the insured has recovered from the disability. Any Monthly Deductions missed following the date of recovery will retroactively be deducted on the Monthly Anniversary following the date on which we become aware of the insured's recovery from Total Disability.</p> <p>Total Disability is defined as the insured is unable to engage for gain or profit in any occupation for which the insured is or could become qualified by reason of education, training, or experience. Being a homemaker or student is considered engaging for gain or profit in an occupation.</p> <p>Total disability is presumed if the insured suffers total and permanent loss, while the rider is in force, of the following:</p> <ul style="list-style-type: none"> <li>- Sight in both eyes;</li> <li>- Use of both hands;</li> <li>- Use of both feet;</li> <li>- Use of one hand and one foot.</li> </ul> <p>Total disability must begin while this rider is in effect.</p> <p><b>Requirements for Disability</b></p> <p>For approval of a claim for benefits under this rider, the following must take place:</p> <ol style="list-style-type: none"> <li>1. The client must send the company proof of the disability</li> <li>2. The disability must have continued for six consecutive months</li> <li>3. The insured is totally disabled</li> </ol>	<p>In order to qualify for this option, you must select this option on the application before underwriting begins. Surrender charges will still apply if the policy is surrendered as a 1035 exchange to another company (except in FL where we will waive surrender charges on these exchanges). A decrease charge will be assessed if a reduction in the policy face amount is requested during the waiver of surrender charge period. However, if a partial withdrawal results in a reduction of the face amount, the decrease charge will be waived. There is an additional monthly charge for this option which varies by issue age and underwriting class.</p> <p>Commission option C, asset-based trails, is required when the Waiver of Surrender Charge Option Rider is selected. If a full surrender or lapse occurs in policy year one, 100% of the compensation paid will be charged back.</p>

Smart Builder IUL 3 (policy form series P100/ICC22P100), Accidental Death Benefit Rider (policy form R101/ICC23R101), Children's Term Insurance Rider (policy form R102/ICC23R102), Flexible Benefit Rider (policy form R100/ICC23R100), Guaranteed Insurability Rider (policy form R103/ICC22R103), Waiver of Monthly Deductions (policy form R106/ICC23R106), Waiver of Surrender Charge Option Rider (policy form R107/ICC22R107), or appropriate state variation by North American Company for Life and Health Insurance®, West Des Moines, IA. Products, features, endorsements, riders or issue ages may not be available in all states. Limitations or restrictions may apply.

Sammons Financial® is the marketing name for Sammons® Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance®. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.



Administrative Office  
One Sammons Plaza  
Sioux Falls, South Dakota  
**NorthAmericanCompany.com**