

Janice Forgays

Sales Vice President

Your Sales Vice President, Janice Forgays, JD, CLU, can customize services and training to help meet the needs of each individual agent who has placed a commitment with North American. Janice can also assist you in determining case placement, sales strategies, and active recruiting.

Janice joined North American with extensive experience in the life insurance industry and success in the Managing General Agency channel. Most recently, she represented AXA, and has held management positions at MassMutual, Sun Life Financial and National Life Group during her career. Janice earned a Bachelor of Arts from the University of Vermont and a Juris Doctorate degree from Vermont Law School before beginning her career in the insurance industry as an Advanced Sales Attorney.

Janice is passionate about our industry and has been very active in a number of organizations, including the Life Insurance Marketing Research Association and the Association for Advanced Life Underwriting, where she has spoken at the Annual Meeting. Her industry articles have been published in National Underwriter, Broker World, AALU Quarterly, and numerous other national publications. She holds FINRA Series 7 and 63 licenses and is licensed for life and variable sales in Massachusetts.



Contact Janice today and help grow your business!

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