

## Income needs review

A critical step in building a retirement strategy is an assessment of your anticipated expenses and income. The following exercise will give us an idea of potential gaps you may have.

Monthly expenses

This list reflects common expenses (needs and wants) you may encounter during retirement.

Housing expenses			Health care expenses		
Mortgage/rent	\$	\$	Health insurance premiums	\$	\$
Home insurance	\$	\$	Prescriptions	\$	\$
Utilities (phone, electric, water, gas, etc.)	\$	\$	Long-term care insurance	\$	\$
Other housing expenses	\$	\$	Other health expenses	\$	\$
Living expenses	Needs	Wants	Living expenses	Needs	Wants
Groceries	\$	\$	Taxes	\$	\$
Clothing	\$	\$	Life insurance premiums	\$	\$
Auto payments	\$	\$	Charitable contributions	\$	\$
Auto insurance	\$	\$	Recreation (hobbies, dining out, movies, etc.)	\$	\$
Additional car expenses (gas, registration, etc.)	\$	\$	Gifts to family and others	\$	\$
Travel	\$	\$	Other living expenses (home improvements, pets, etc.)	\$	\$
A) Total monthly expenses (needs + wants)				\$	
		Monthl	y income		
Predictable income sources				Estimated monthly income	
Pension plan				\$	
Social Security				\$	
Guaranteed income				\$	
Other				\$	
B) Estimated monthly income				\$	
ompare your total monthly expe	enses to your potent	ial sources of retireme	ent income to identify potential gap	os in your retirement	income.
Total monthly expenses (A)				\$	
Total estimated monthly income (B)				\$	

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