

# Your team at North American



**Justin Oppold**  
*National Sales Manager*

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Justin is **YOUR** dedicated resource with North American. In addition to providing internal support, he can help you identify and prepare life insurance recommendations for your clients and discover overlooked sales opportunities.

## Quick Quotes

**Team inbox:** [quickquotes@sfgmembers.com](mailto:quickquotes@sfgmembers.com) ↗

Quick Quote Requests can help prepare ballpark ratings. Below are the Quick Quote request qualifications:

- Ages 0-75
- Face amounts up to \$5,000,000
- All products available
- Expected rating class of Table 6 or better
- All narrative underwriting questions
- APS summaries
- Up to 5 pages of medical records
- Can accept attachments (up to 5 pages)

*The Alliance*  
 AN INTEGRITY II COMPANY

## Experience North American with **The Alliance**

### Agent Solutions.....800-800-3656

As a secondary resource to Justin, Agent Solutions is available to help with website and product information, quotes and illustrations, illustration software tips, and more.

**Team inbox:** [SalesSupport@nacolah.com](mailto:SalesSupport@nacolah.com) ↗

### New Business:

You may receive direct access by emailing [nanewbusiness@sfgmembers.com](mailto:nanewbusiness@sfgmembers.com) ↗ and your question will be answered in 1-2 business days.

### NEW to North American?

[www.northamericancompany.com/quickstart-life](http://www.northamericancompany.com/quickstart-life)

### QuickStart Page



### Marketing Hub



### TIPS:

Access our website at [northamericancompany.com](http://northamericancompany.com) ↗

- Use document upload feature for quick processing
- Visit pending business for most recent case statuses
- Submit e-apps for ease of processing
- View educational videos

North American Company for Life and Health Insurance is not licensed to sell in the state of New York.

The Alliance is an independent agency contracted with North American Company for Life and Health Insurance.

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